

## Annual Cement Regional Sales

| (Figures in<br>Thousand<br>tonnes) | South<br>West | South East | East of<br>England | East<br>Midlands | West<br>Midlands | Yorks and<br>Humber. | North West | North East | Scotland | Scotland<br>and<br>Northern<br>Ireland | NW, NE<br>&Scotland | Wales | TOTAL |
|------------------------------------|---------------|------------|--------------------|------------------|------------------|----------------------|------------|------------|----------|----------------------------------------|---------------------|-------|-------|
| 2003                               | 988           | 2748       | 1307               | 1253             | 1140             | 1109                 |            |            |          |                                        | 2575                | 536   | 11656 |
| 2004                               | 1016          | 2659       | 1232               | 1255             | 1115             | 1219                 |            |            |          |                                        | 2632                | 549   | 11676 |
| 2005                               | 949           | 2477       | 1204               | 1298             | 1073             | 1166                 |            |            |          |                                        | 2639                | 502   | 11307 |
| 2006                               | 955           | 2534       | 1196               | 1302             | 1028             | 1153                 | 1125       | 433        | 1102     |                                        |                     | 496   | 11324 |
| 2007                               | 993           | 2636       | 1247               | 1282             | 1111             | 1211                 | 1177       | 414        | 1263     |                                        |                     | 565   | 11897 |
| 2008                               | 851           | 2449       | 1054               | 1044             | 929              | 942                  | 957        | 363        | 1075     |                                        |                     | 476   | 10141 |
| 2009                               | 639           | 1943       | 798                | 833              | 667              | 616                  | 717        | 283        | 736      |                                        |                     | 350   | 7582  |
| 2010                               | 647           | 1951       | 851                | 849              | 719              | 670                  | 714        | 295        | 772      |                                        |                     | 357   | 7825  |
| 2011                               | 696           | 2203       | 929                | 830              | 770              | 719                  | 732        | 279        | 892      |                                        |                     | 347   | 8398  |
| 2012                               | 660           | 2070       | 858                | 762              | 742              | 622                  | 654        | 290        | 780      |                                        |                     | 349   | 7787  |
| 2013                               | 673           | 2214       | 905                | 805              | 793              | 716                  | 740        | 294        | 842      |                                        |                     | 341   | 8321  |
| 2014                               | 813           | 2293       | 984                | 898              | 915              | 810                  | 781        | 297        | 804      |                                        |                     | 382   | 8978  |
| 2015                               | 874           | 2854       | 950                | 1087             | 934              | 773                  | 815        | 304        |          | 1200                                   |                     | 372   | 10163 |
| 2016                               | 945           | 2550       | 975                | 1132             | 1394             | 747                  | 857        | 281        |          | 1222                                   |                     | 343   | 10444 |
| 2017                               | 876           | 2574       | 991                | 1048             | 1163             | 778                  | 871        | 298        | 0        | 1213                                   | 0                   | 360   | 10170 |
| 2018                               | 881           | 2493       | 1076               | 1037             | 1073             | 778                  | 981        | 305        | 0        | 1090                                   | 0                   | 351   | 10066 |
| 2019                               | 804           | 2498       | 1093               | 1058             | 1013             | 784                  | 913        | 291        | 0        | 1064                                   | 0                   | 342   | 9862  |
| 2020                               | 676           | 2132       | 975                | 934              | 905              | 633                  | 783        | 267        | 0        | 985                                    | 0                   | 342   | 8631  |
| 2021                               | 786           | 2363       | 1244               | 1167             | 1049             | 802                  | 888        | 286        | 0        | 1169                                   | 0                   | 396   | 10150 |
| 2022                               | 750           | 2187       | 1126               | 1137             | 1106             | 759                  | 778        | 299        | 0        | 1161                                   | 0                   | 364   | 9667  |
| 2023                               | 673           | 2047       | 1015               | 929              | 1064             | 679                  | 768        | 251        | 0        | 995                                    | 0                   | 338   | 8752  |
| 2024                               | 588           | 1900       | 937                | 820              | 979              | 549                  | 706        | 232        | 0        | 1008                                   | 0                   | 303   | 8023  |